



Hydrogen and the Clean Energy Transition Annual Conference

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Brad Bradshaw
President, Velerity
President, Hydrogen Energy Center
brad@velerity.com



Agenda

Energy Transformation

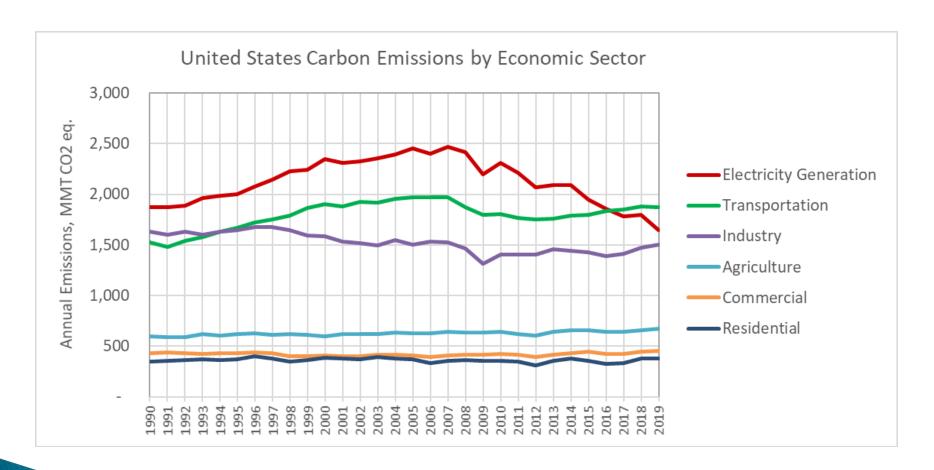
Why Hydrogen Now?

Hydrogen Review

Hydrogen Use Cases

Question & Answer

The United States electric power sector has led the reduction in carbon emissions among all the economic sectors



Source: Environmental Protection Agency, U.S. Greenhouse Gas Inventory Data Explorer (cfpub.epa.gov/ghgdata/inventoryexplorer/index.html)



Energy transition is having impacts throughout the energy value chain

Renewable Energy Costs Continue to Fall	Grid management becoming more challengingHydrogen production becoming cheaper	
Increasing curtailment of variable renewable energy	 Solar and wind curtailment increasing Project developers looking for opportunities to monetize stranded electrons 	
Expanding electrification of transportation and heat energy	 Demand for electricity to increase significantly Not all end-uses can be electrified – the "hard to abate" end-uses 	
Declining Costs of Energy Storage	 Costs of storage continuing to fall Storage still uneconomic for durations longer than six hours 	
Expanding distributed generation and microgrids	Managing distributed resources are an important part of the power grid future	
Expanding carbon mitigation policies and market mechanisms	Multiple technologies will be brought to bear on addressing GHG throughout the energy value chain	

Hydrogen has emerged as an important technology for accelerating carbon reductions and enabling increased variable renewable energy

Solar Power Purchase
Agreements Are Approaching
One Cents per kWh

 Marginal cost of hydrogen via electrolysis with one cent power is approximately \$0.50/kg – lower than steam methane reforming

Curtailed wind and solar in California is approximately 1.5 million MWh/year

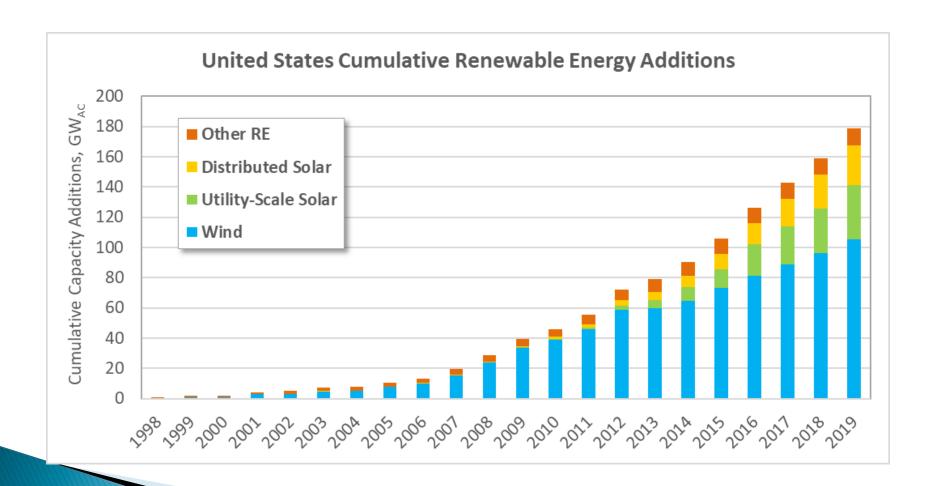
 Curtailed power may reach 5% to 20% of US power production – creating an opportunity for producing between 4 and 16 billion kg of hydrogen per year at zero marginal cost

Hydrogen Has Emerged as a Candidate for Multiple
Applications

- Long duration energy storage
- Blending with natural gas to reduce carbon emissions
- Transportation fuel for trucks and ships
- Zero carbon solution for hard to abate applications

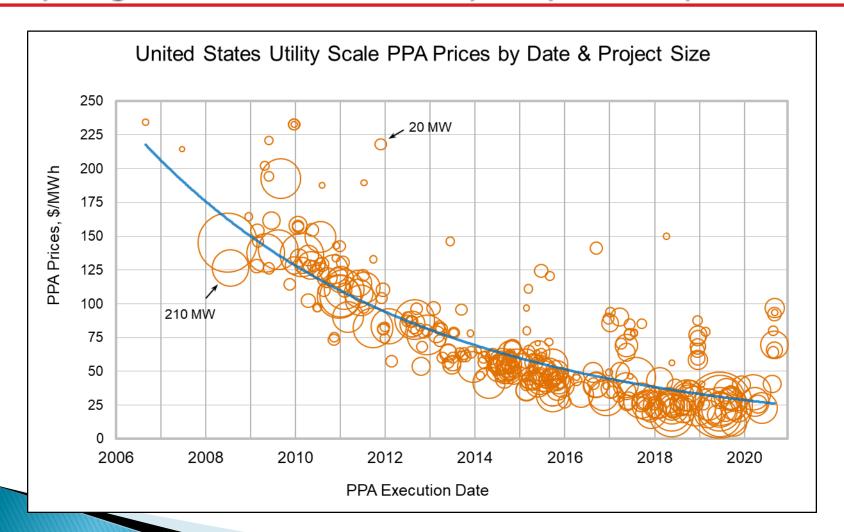


Variable renewable energy continues to climb, with calls for accelerating deployment

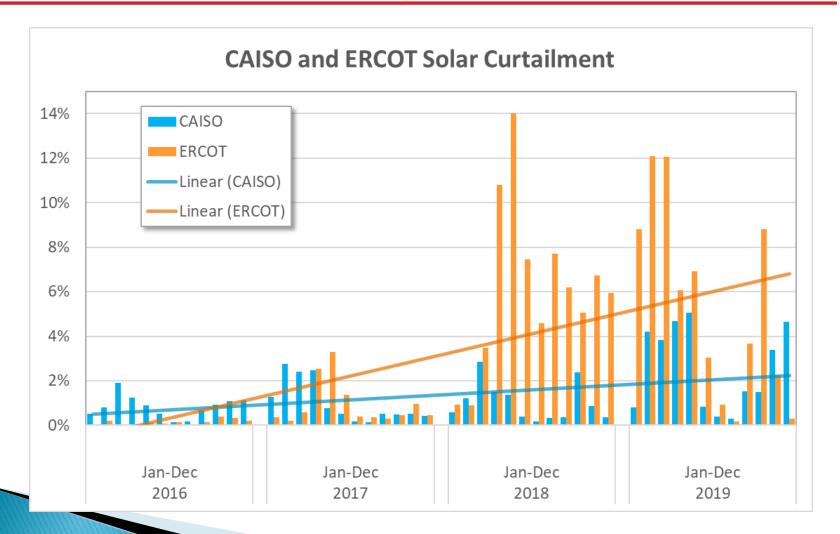




A fundamental driver creating an opportunity for hydrogen is the extraordinary drop in PPA prices



The issue of growing curtailment is impacting Reproject economics and creating an opportunity for electrolytic hydrogen production





Hydrogen background What color is your hydrogen?

Green hydrogen

Technology: Electrolyser **Input:** Renewable electricity

Process: Splitting water into hydrogen and air **GHG emissions:** Depends on the GHG emissions

from electricity supply

Input: (1) Natural gas; (2) Coal

Process: Converting (1) natural gas/(2) coal into hydrogen and CO₂

Blue hydrogen

Technology: (1) Steam Methane Reforming (SMR) plant with Carbon Capture and Storage (CCS); (2)

Coal gasification plant with CCS

GHG emissions: Low, CO, stored and/or reused

Turquoise hydrogen

Technology: Methane pyrolysis plant with Carbon Capture and Utilisation (CCU)

Input: Mainly natural gas

Process: Splitting methane into hydrogen and solid

carbon

the necessary heat

Grey hydrogen

Technology: (1) Steam Methane Reforming (SMR) plant; (2) Coal gasification plant

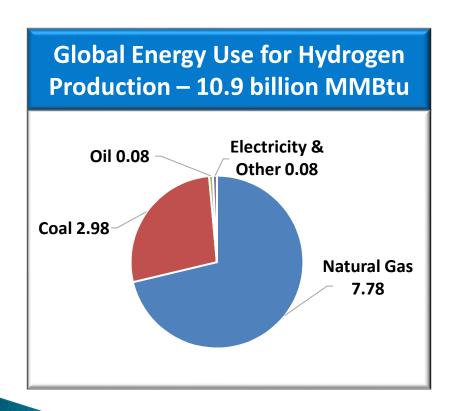
Input: (1) Natural gas; (2) Coal

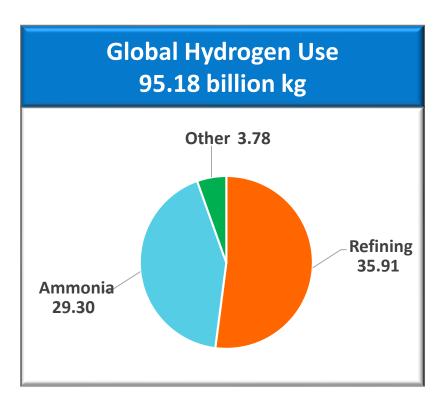
Process: Converting (1) natural gas/(2) coal into

hydrogen and CO₂ **GHG emissions:** Yes

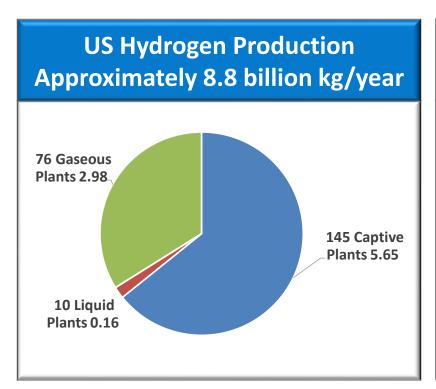


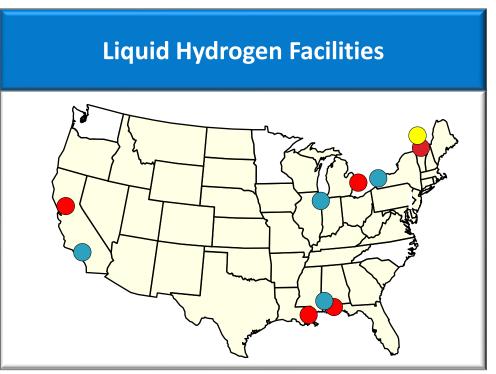
The global market consumes close to 100 billion kilograms of hydrogen per year



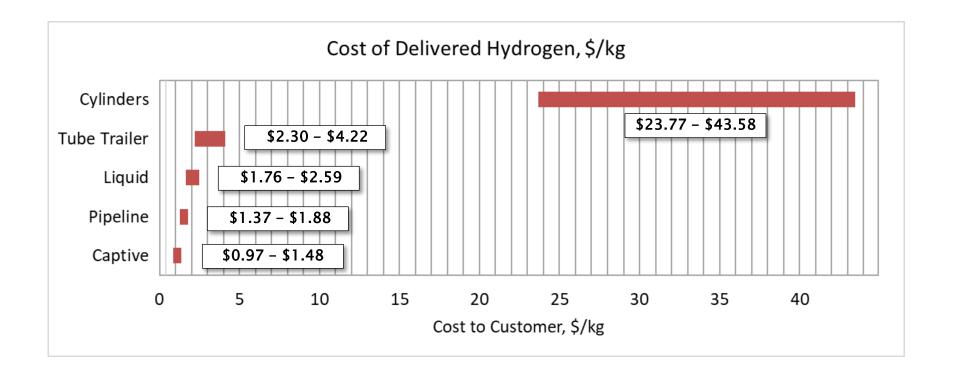


The United States has a well-developed hydrogen production and distribution infrastructure focused mostly on oil refining and ammonia production



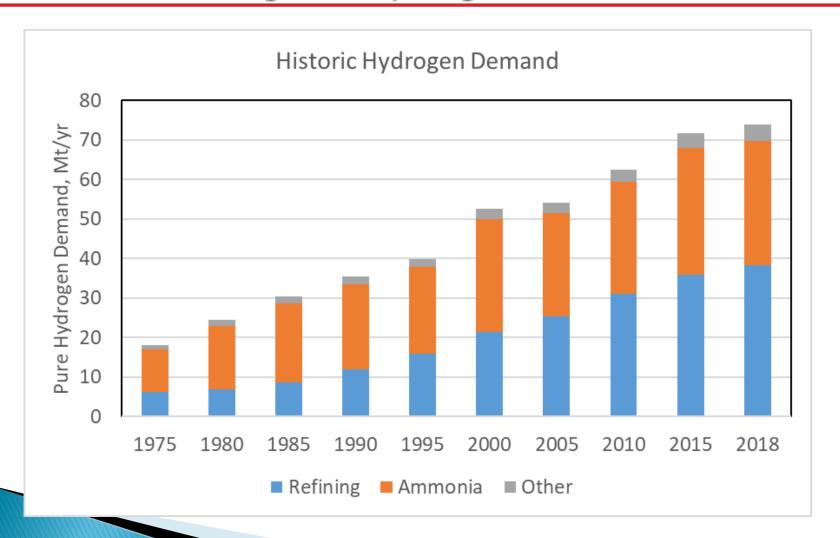


The economics of hydrogen vary significantly depending on the form, quantity and location of delivery





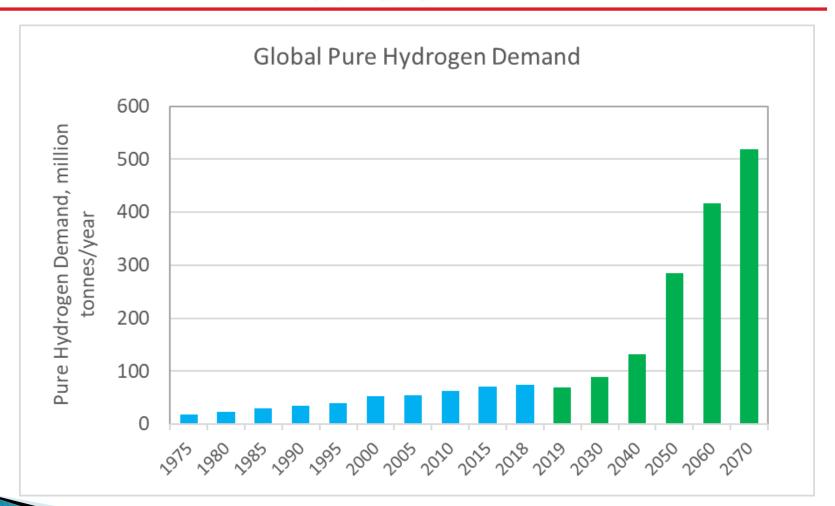
Historic global hydrogen demand



www.velerity.com Source: IEA



Projected clean hydrogen demand dwarfs historic demand



Source: Energy Technology Perspectives 2020, IEA

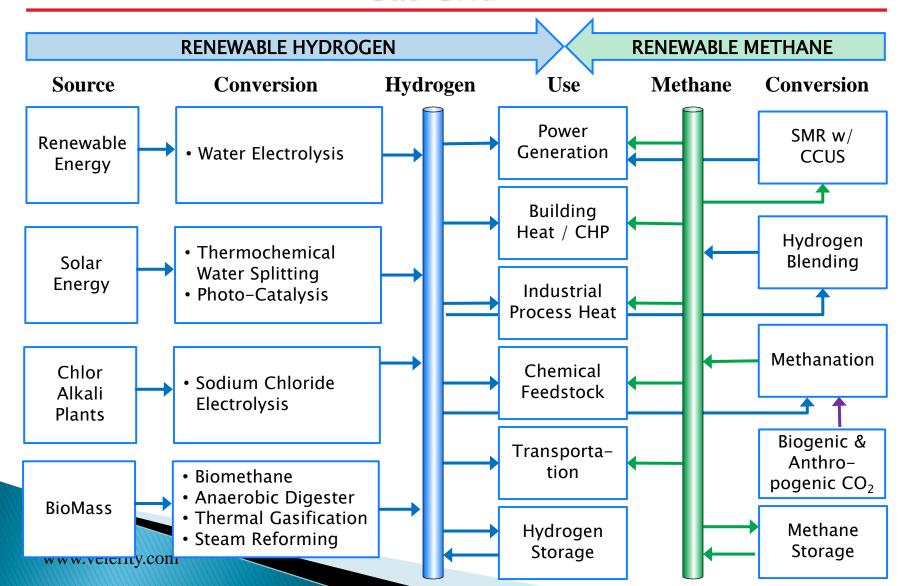


Hydrogen applications

- Case Studies
 - Decarbonizing the Gas Grid
 - Long Duration Energy Storage
 - Heavy Vehicle Transportation
 - Hydrogen for Power Generation
 - Hydrogen Hubs
- Other Hydrogen Applications
 - Hydrogen to the Home
 - Backup Power
 - Industrial Process Heat

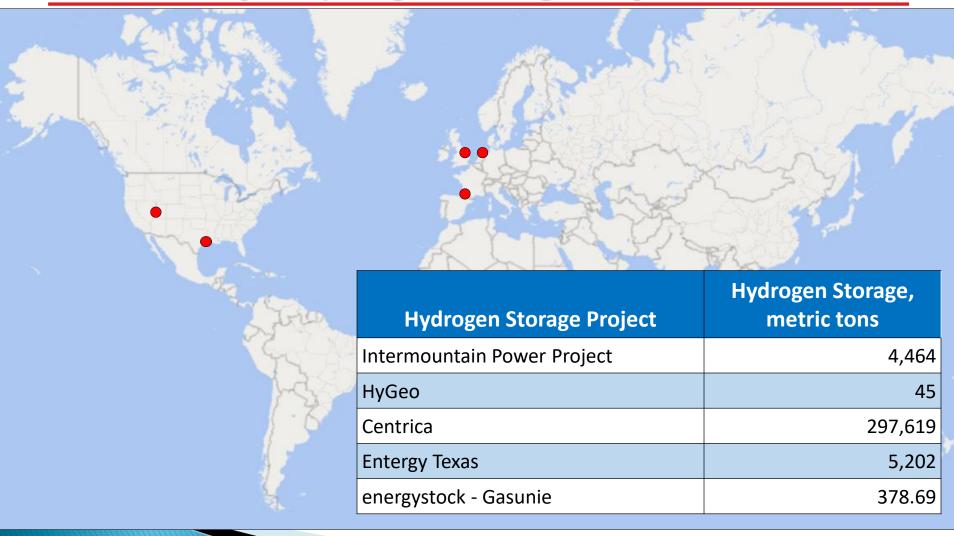


Green Hydrogen Pathways for Decarbonizing the Gas Grid

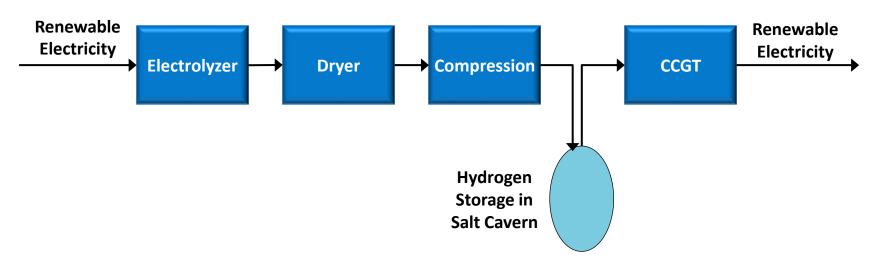




Major Hydrogen Storage Projects



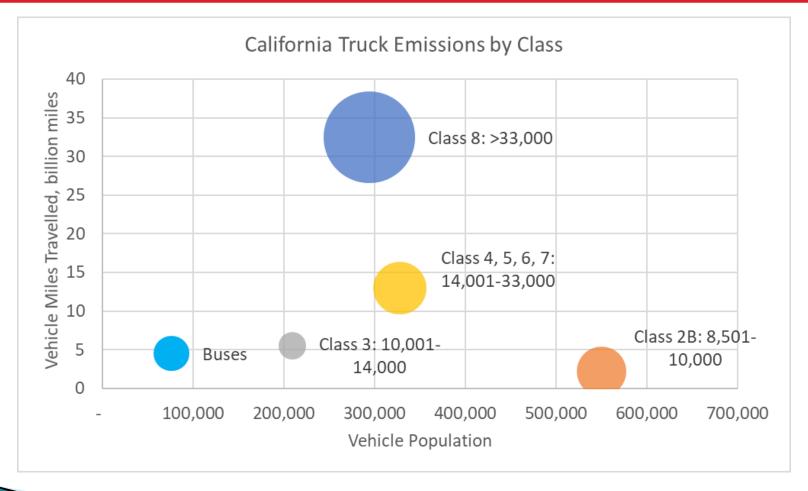
These projects need a significant gap between the electricity purchase price and electricity sales price for the financials to pencil out



Renewable electricity purchase	1,000,000	MWh/yr
Renewable electricity cost	0.02	\$/kWh
Electricity production	423,360	MWh/yr
Electricity price	0.16	\$/kWh
Electrolyzer size	254	MW
Cavern hydrogen capacity	5,300	tons
Turbine size	107	MW
Capital investment	\$ 295,988,636	
NPV @8%	\$ 21,650,514	



Heavy Transport - Key Driver Truck emissions in California by class of truck



CalHEAT Roadmap
CaFCP MD & HD FCET Action Plan



Leading fuel cell truck manufacturers

Hyzon Motors

 Truck and Fuel Cell System Sales by end of 2020

Heavy Truck
 70

• Light Truck 350

• City Bus 5

 Building out Rochester, NY plant designed for assembling 10,000 vehicles per year

 Building out Illinois Plant for Fuel Cell Manufacturing

Hyundai Xcient

Switzerland

• 50 trucks, 1,600 by 2026

• Range 400 km

H2 Storage 34.51 kg

• Fuel Cell 190 kW

California

30 trucks planned

Range 800 km



Heavy vehicle fueling strategies

Hyzon Motors

- 2021: 95% On-site customer supply, 5% existing stations
- 2021-2024: Hyzon created capacity for 25%, 75% on-site and existing stations
- After 2024: Hyzon Network 50%, 3rd party capacity 50%

Plug Power

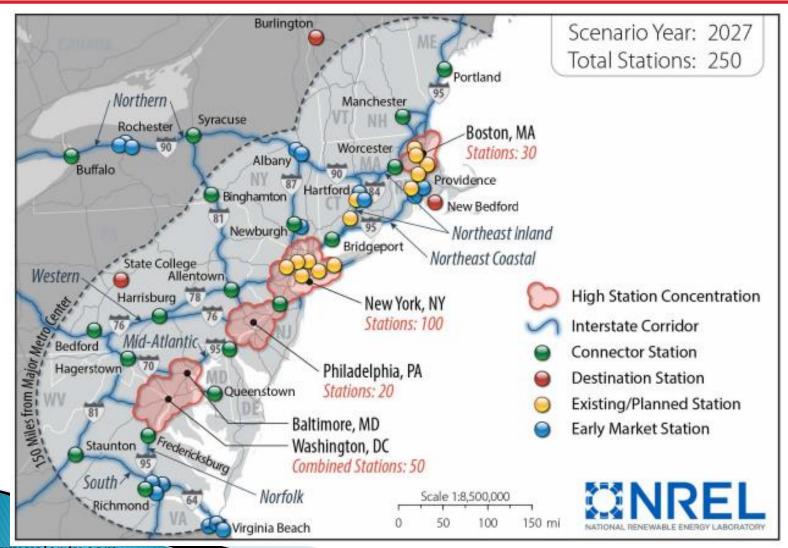
- Liquid hydrogen production from renewable sources
- Distributed and stored on fueling site in liquid form
- Partnerships with Apex, Brookfield and Linde
- Acquired Giner for electrolysis

Nikola

- Sourcing inexpensive electricity where available
 - Arizona Public Service quoted at 2.7 cents/kWh
- Transporting hydrogen in liquid or gaseous form where needed
- Plans to build stations, current estimate at \$16 million per station and targeting \$10 million per station buildout
- Nikola, IVECO and OGE to build 124 mile pipeline for distributing hydrogen to fueling stations
- Nikola plans a network of 700 hydrogen stations across the U.S. and Canada by 2028



2027 Northeast Hydrogen Station Deployment Plan - H2USA





Hydrogen Power Generation Four use cases dominate hydrogen power generation

1

Capturing excess hydrogen from industrial processes for inthe-fence power generation

2

Baseload power generation using hydrogen from steam methane reforming coupled with carbon capture and sequestration

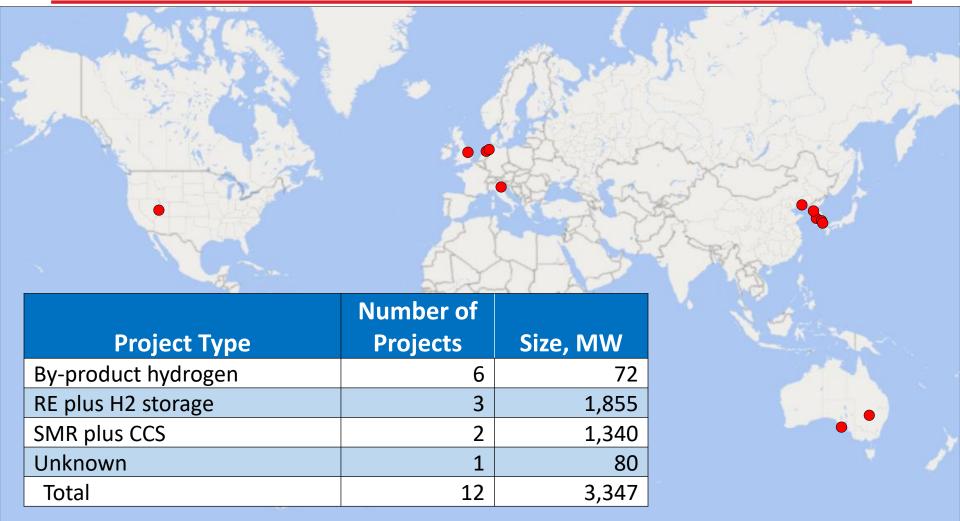
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Long duration energy storage using stored hydrogen generated from wind, solar and hydropower

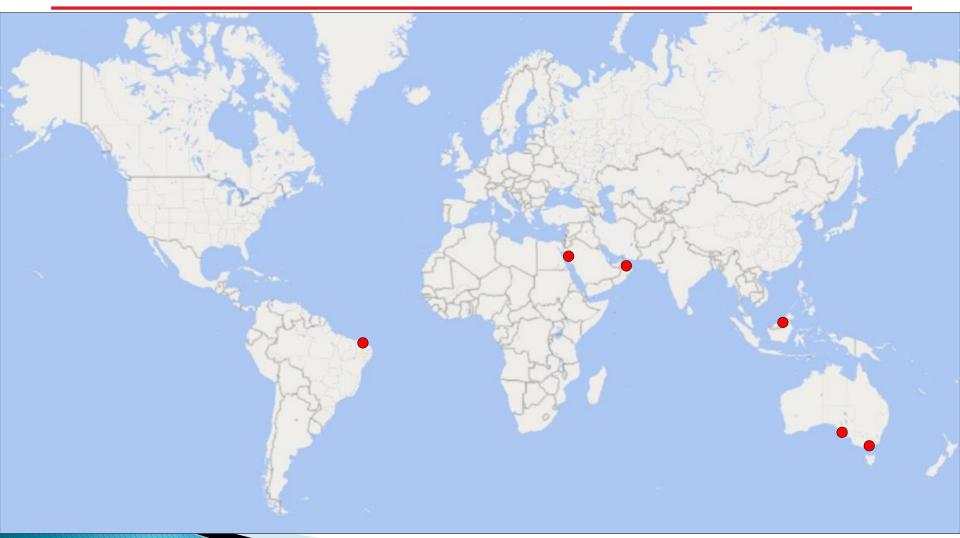
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Baseload power with methane pyrolysis feeding hydrogen to gas turbines and sequestering elemental carbon or putting the carbon black to use

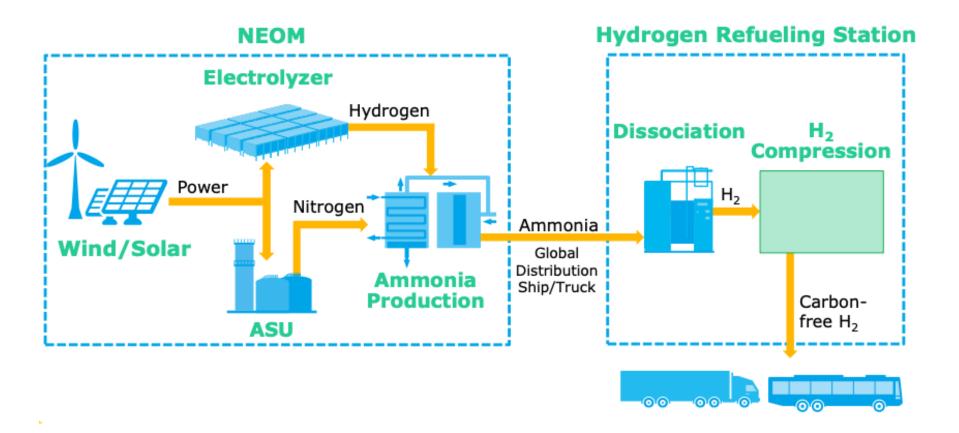
Twelve grid scale hydrogen power plants around the world, either operating or in advanced planning stages, have been identified



Multiple hydrogen hubs are being developed around the world, representing billions of dollars of investment



Neom is a \$7 billion project to produce renewable hydrogen, convert the hydrogen to ammonia, and ship the ammonia around the world



The Noem project will produce and distribute of green ammonia globally for refueling trucks and buses with hydrogen







نيوم меом



- Wind & solar
 4 GW
- Investment in Noem \$5 bil.
- Hydrogen production 650 tons/day
- Ammonia production 1.2 mil. tons/yr
- Distribution infrastructure \$2 bil.
- Noem Facility Partners
 - Noem33%
 - Air Products 33%
 - Acwa Power 33%
- Electrolyzers Thyseenkrupp
- Ammonia Tech. Haldor Topsoe
- Ammonia Distribution Air Products





Question and Answer